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## **SECTION 10**

### **DEMONSTRATION**

#### **10.1 GENERAL**

- If requested by the State's Procurement Official for this RFP, Bidders will demonstrate their ability to meet specific Business and Technical Requirements as claimed in their response to the Requirements. The demonstration (if any) is intended to afford the State the ability to verify the claims made by the Bidder in response to the Requirements, corroborate the evaluation of certain aspects of the Bidder's Proposal, and confirm that the proposed demonstrated service(s) will be available for deployment upon Contract award or as agreed to by the State. The Bidder need only demonstrate those specific items requested to be demonstrated by the State.

#### **10.2 PREPARATION**

Upon request by the State, the Bidder must prepare and present to the State (prior to the State's arrival at the demonstration location) a complete plan for the performance of all applicable segments of the requested demonstration. The plan must include a discussion of performance times, changes to any State programs, the actual hardware/software/communications configuration and how it differs from the proposed configuration, etc.

The Bidder must provide or make all necessary arrangements for the demonstration facilities at no cost to the State. The location of the demonstration will be determined by the Bidder; however, demonstration within California is preferred and will be attended at the States expense. Demonstrations outside California will be attended only if the Bidder agrees to reimburse the State for all travel and per diem expenses. (Bidder will be billed by the appropriate State accounting office.) Approximately ten State assigned representatives will attend the demonstration.

The demonstration must be performed in substantial accordance with the Requirements specified in the RFP or the requested subsection thereof. Failure of the Bidder to demonstrate that the claims made in their Proposal, in response to the RFP Requirements, are in fact true, may be sufficient to cause the Proposal to be deemed non-responsive or to reduce the scored evaluation points thereof. See RFP Section 9.5.3.3 regarding the evaluation of the demonstration. The State reserves the right to determine whether or not the demonstration has been successfully passed.